

Message Text

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PAGE 01 ABU DH 02326 141026Z
ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 COME-00 H-02 /021 W
-----031184 141030Z /12

R 140840Z AUG 77
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 6503

UNCLAS ABU DHABI 2326

EO 11652: NA
TAGS: BEXP
SUBJECT: CONGRESSIONAL SUBCOMMITTEE REPORT ON US EXPORT
PROMOTION PROGRAM

REF STATE 192306

1. APPRECIATE DEPT'S GUIDANCE CONTAINED REFTEL
REGARDING REPORT BY SUBCOMMITTEE OF HOUSE COMMITTEE
ON GOVERNMENT OPERATIONS ON USG EXPORT PROMOTION
PROGRAMS. THIS POST TOO SHARES WITH EXECUTIVE AGENCIES
AND WITH CONGRESS DESIRE TO MAKE THESE PROGRAMS AS
EFFICIENT, ECONOMIC, AND EFFECTIVE AS POSSIBLE.

2. WE HOPE THAT IN RESPONDING TO SUBCOMMITTEE REPORT
DEPTS OF STATE AND COMMERCE WILL UNDERSCORE THAT
EFFECTIVENESS OF OUR EXPORT PROMOTION EFFORTS, ESPECIALLY
IN THIS PART OF THE WORLD, DEPENDS TO NO SMALL EXTENT
UPON ABILITY OF AMERICAN EXPORTERS AND CONTRACTORS TO BE
PRICE COMPETITIVE. AS DEPT AWARE FROM REPORTING
BY THIS AND OTHER GULF POSTS, COMPETITIVENESS OF MANY
AMERICAN FIRMS WORKING IN THIS AREA HAS BEEN ADVERSELY
AFFECTED BY CHANGES IN US TAX LAWS WHICH IN EFFECT
PENALIZE EMPLOYMENT OF AMERICAN LABOR AND TALENTS
ABROAD. RESULT IS INCREASING EMPLOYMENT OUT HERE
BY BOTH US AND NON-US FIRMS OF NON-AMERICANS AND
TENDENCY FOR LATTER TO FAVOR HOME COUNTRY PRODUCTS
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WITH WHICH THE MAY UNDERSTANDABLY BE MORE FAMILIAR
OVER AMERICAN EQUIVALENTS.

3. EFFECTIVE TRADE PROMOTION IN THIS AREA WILL
THEREFORE REQUIRE MORE THAN JUST ADJUSTMENTS TO
STATE AND COMMERCE MANAGMENT AND PERSONNEL POLICIES.
IT WILL ALSO REQUIRE FUNDAMENTAL REEVALUATION BY

CONGRESS OF EXISTING TAX LAWS AND OTHER US LEGILATION
WHICH AFFECT ABILITY OF AMERICAN FIRMS TO COMPETE
ABROAD.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH02326
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770293-0490
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770863/aaaacbhy.tel
Line Count: 66
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8f27f25a-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: 77 STATE 192306
Retention: 0
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1607205
Secure: OPEN
Status: NATIVE
Subject: CONGRESSIONAL SUBCOMMITTEE REPORT ON US EXPORT PROMOTION PROGRAM
TAGS: BEXP
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/8f27f25a-c288-dd11-92da-001cc4696bcc
Review Markings:
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